

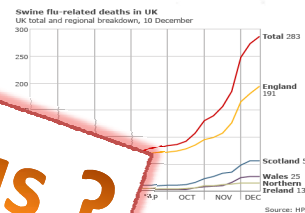
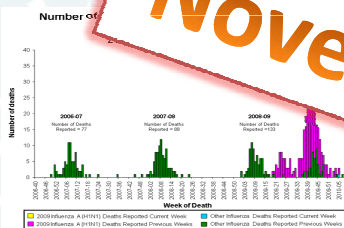
# Catastrophic Mortality Bonds – an effective hedge?

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**H7N9 ?**

**Novel Coronavirus ?**



# Agenda

- What causes catastrophic mortality?
- What is a Catastrophic Mortality Bond?
- What did we do?
  - Built a Life portfolio
  - Calibrated a cat bond
  - Ran sensitivities and examined HE

# Catastrophic mortality

- Natural catastrophes
- Industrial accidents
- War
- Terrorism
- Pandemic

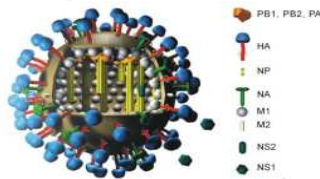


# Pandemic influenza

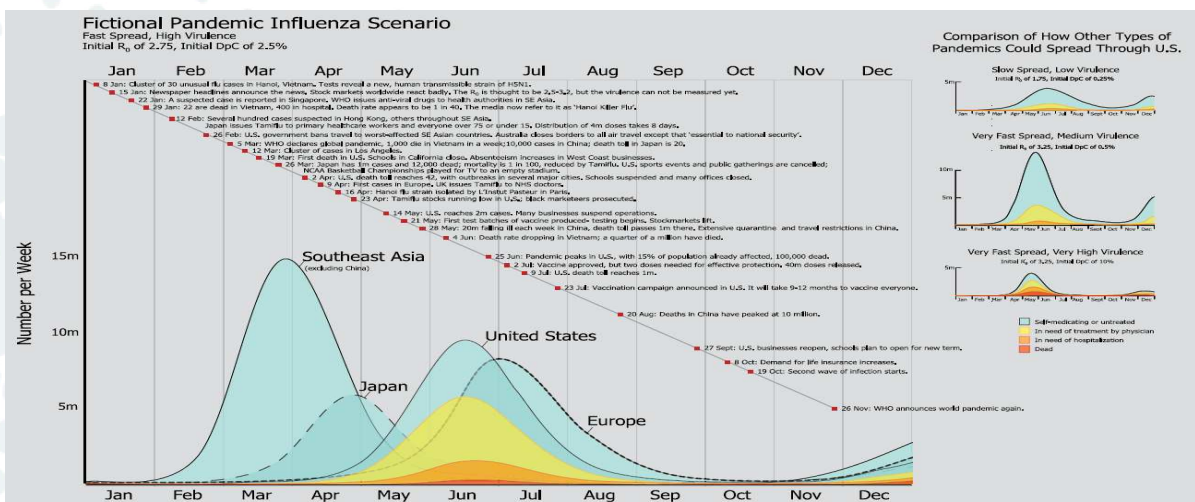
**Table 1: Estimated global and U.S. excess mortality rates for the influenza pandemics of the 20<sup>th</sup> and 21<sup>st</sup> century**

Name	Global excess mortality rate (per 1,000) <sup>a</sup>	U.S. excess mortality rate (per 1,000) <sup>a</sup>
1918-1919 Spanish Flu	27.60 – 55.20	4.81 – 6.50
1957-1958 Asian Flu	0.34 – 0.69	0.38 – 0.46
1968-1969 Hong Kong Flu	0.28	0.14 – 0.17
2009-2010 H1N1 Flu	N/A	0.02 – 0.14

Sources: Dauer & Serfling (1961); Glezen (1996); Simonsen et al. (1998); U.S. Census Bureau (2000, 2011a, 2011b); U.S. Department of Health & Human Services (2011); United Nations (1999); Viboud et al. (2010); World Health Organisation (2005)



# One scenario



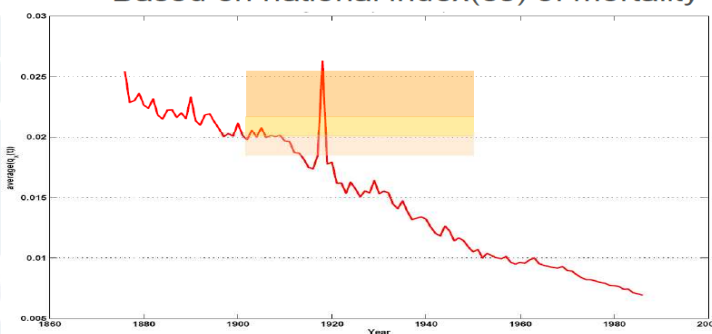
# Catastrophic mortality bond

- Alternative or complement to reinsurance
- Insurer issues a bond instead of taking out, say, Stop Loss reinsurance
- But, bonds to date are parametric, ie based on a population index, and do not indemnify

# Mechanism overview

## Mortality Index

- Based on age and gender weighted death rates
- Based on national index(es) of mortality

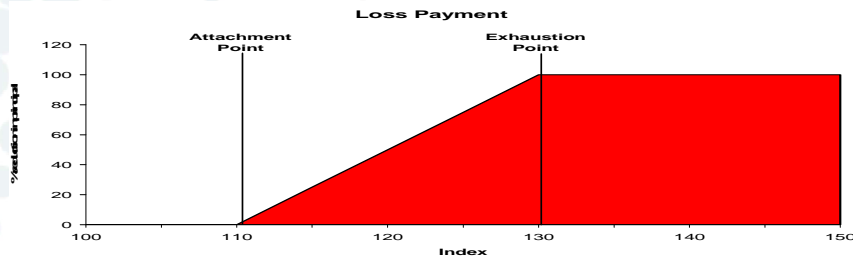


	VITA III
Sponsor	Swiss Re
Year	2006
Mortality Index	62.5% United States 17.5% United Kingdom 7.5% Germany 7.5% Japan 5% Canada
Risk Period	4 and 5 years
Index Calculation	2-year average
Trigger / Exhaustion Levels (% of Base Index)	A: 125% / 145% B: 120% / 125% C: 115% / 120% D: 110% / 115%

Source: Swiss Re

# Mechanism overview

- Reduction in outstanding Principal of the Bond
  - Index < Attachment point → Principal repayable in Full
  - Index > Exhaustion point → Principal completely exhausted
  - Linear Reduction between Attachment point and Exhaustion point



Source: Bridet, IAA Life Munich 2009

# What did we do?

**Forecast mortality rates for the insured and general population**

- Baseline mortality rate model
- Influenza pandemic excess mortality rate model



**Calculation of cash flows**

- Life insurer's claims model
- Catastrophic mortality bond payoff model



**Evaluation of hedge effectiveness**

- Hedge effectiveness model

# Mortality modelling

- Baseline mortality (including improvements)
  - Irrelevant (some secondary effects)
- Pandemic influenza excess mortality
  - Overall level/intensity
  - Age-specific distribution ie “shape”
  - General population vs insured population

# Life portfolio

- Typical term life assurance
- 20 000 policies for tractability

	Male	Female	Total
Number of policies	12,406	7,594	20,000
Average Age	43	40	42
Average Sum Insured	\$420k	\$ 270k	\$365k
Expected Claims 2011	\$5.7m	\$1.4m	\$7.1m

- 10 000 simulations

## Base pandemic scenario

- Occurs in 2013 and lasts for 1 year
- Population excess mortality 1.5 per mille
- Insured mortality experience is 80% of general population mortality
- Shape is as per Spanish Flu

## Calibrated catastrophic mortality bond

Bond characteristics	
Risk Period Start	1 Jan 2011
Bond Tenor	5 years
Principal	\$6.5m
Attachment Point	122.33% (1 per mille excess)
Exhaustion Point	151.77% (2 per mille excess)

# Hedge effectiveness measure

The hedge effectiveness,  $HE$ , is calculated as follows:

$$HE = 1 - \frac{AC - RC - CMBP}{AC - RC}$$

Where:

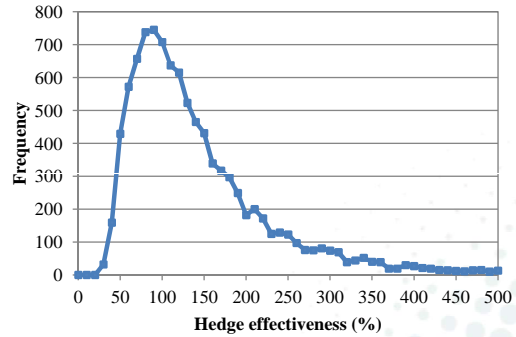
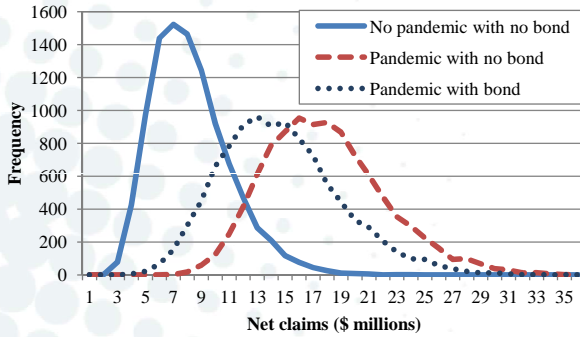
$HE$	=	The hedge effectiveness;
$AC$	=	The aggregate claims;
$RC$	=	The retained claims; and,
$CMBP$	=	The catastrophic mortality bond payoff(s).

## Results

- Base
- A. With bond recalibration:
  1. Increase number of policies
  2. Uniform Sum Insured
- B. No bond recalibration:
  1. Increase/decrease age profile
  2. Mortality Improvement
  3. Pandemic intensity
  4. Pandemic shape
  5. Ratio of general to insured population excess mortality

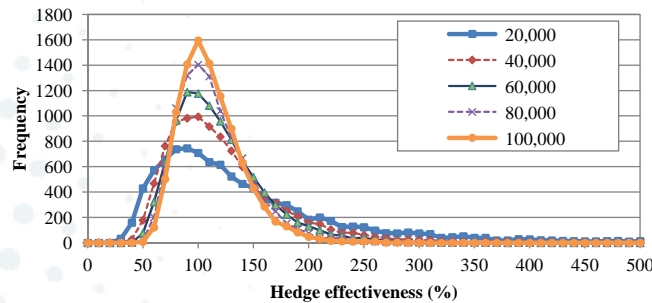


# Base scenario



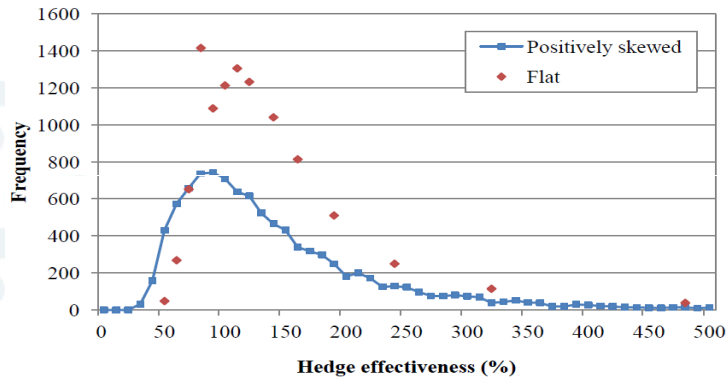
Scenario	Estimated mean of net claims (\$ Millions)	Estimated variance of net claims (\$ Millions <sup>2</sup> )
No pandemic with no bond	6.77	7.77
Pandemic with no bond	16.38	18.35
Pandemic with bond <sup>a</sup>	13.15	18.35

# A1. Increase number of policies



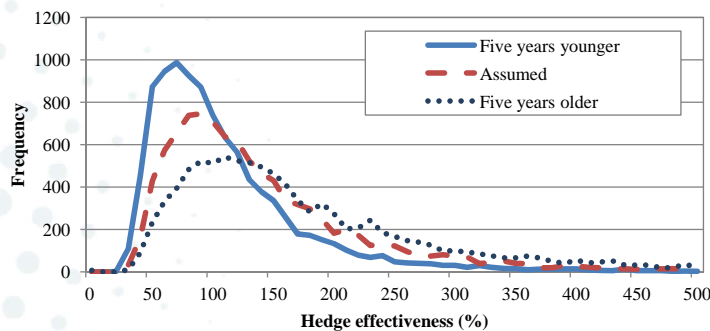
Number of policies	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
20,000	153	115	48
40,000	119	107	57
60,000	114	106	62
80,000	109	103	65
100,000	107	102	68

## A2. Uniform sum insured



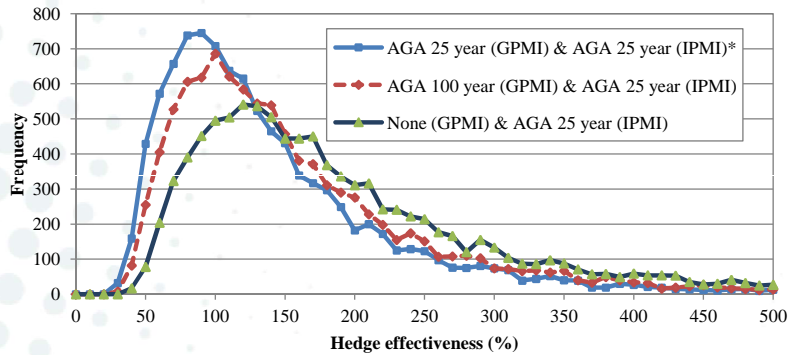
Distribution of sum insured by age and gender	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
Positively skewed	153	115	48
Flat	114	105	63

## B1. Increase/decrease age profile



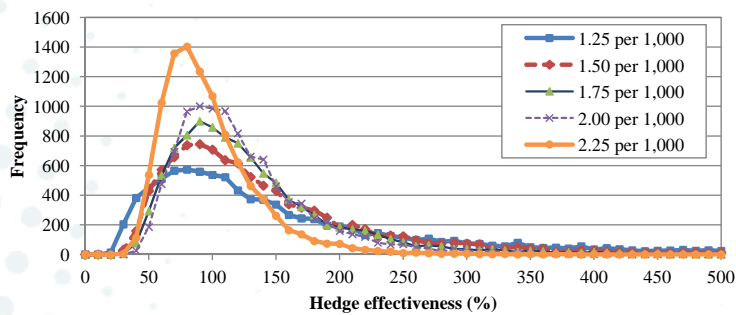
Portfolio composition by age and gender	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
Five years younger	110	88	39
Assumed	153	115	48
Five years older	217	147	55

# B2. Mortality improvement



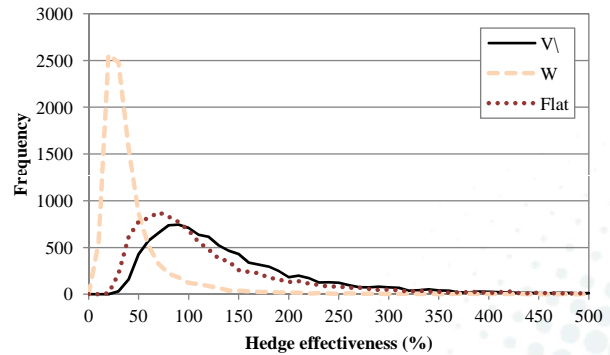
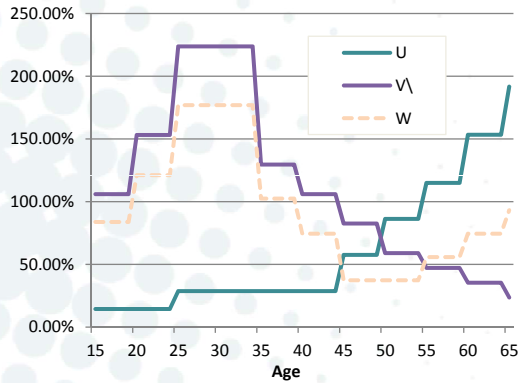
General population mortality improvement	Insured population mortality improvement	Estimated hedge effectiveness (%)		
		Mean	Median	5 <sup>th</sup> percentile
AGA 25 year	AGA 25 year	153	115	48
AGA 100 year	AGA 25 year	174	131	54
None	AGA 25 year	214	161	67

# B3. Pandemic intensity



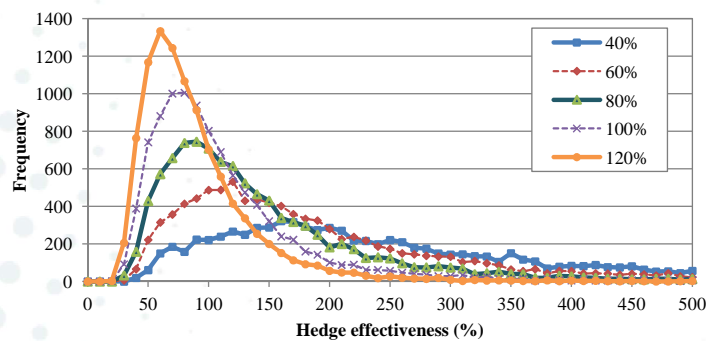
Overall general population excess mortality rate (per 1,000)	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
1.00	0	0	0
1.25	250	125	37
1.50	153	115	48
1.75	129	110	53
2.00	120	107	57
2.25	93	84	48

## B4. Pandemic shape



Age-specific distribution of excess mortality rates	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
V\	153	115	48
U	0	0	0
W	42	27	10
Flat	134	91	35

## B5. Insured vs general pop'n



Excess mortality rate ratio of insured versus general population	Estimated hedge effectiveness (%)		
	Mean	Median	5 <sup>th</sup> percentile
40%	521	250	76
60%	245	160	57
80%	153	115	48
100%	110	89	40
120%	86	72	35

# Conclusion

- Basis risk is an issue for these instruments
- The obvious insight:
  - Best for largest portfolios
- The slightly less obvious insight:
  - Combination with surplus reinsurance
  - Pooling of smaller players